DATA MANAGEMENT FOR BUSINESS INTELLIGENCE

Data Analysis using SQL

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Master in Big Data Analytics and Social Mining

BI Architecture

Figure 1. Typical business intelligence architecture.



Exercise

- FoodMart data mart
 - Write a SQL query that returns all constant customers in June 1998
 - **Constant**: with at least two baskets per month for at least two months in the last four months.

Exercise

```
WITH salesagg AS (
  SELECT customer_id, COUNT(DISTINCT s.time_id) AS npurchases
  FROM sales_fact s, time_by_day t
  WHERE s.time_id = t.time_id and
               (t.the_year*12 + t.month_of_year) BETWEEN 1998*12+6-3 AND
  1998*12+6
  GROUP BY customer_id, the_year, month_of_year
)
SELECT customer_id
FROM salesagg
WHERE npurchases > 1
GROUP BY customer_id
HAVING Count(*) > 1
```

A Data warehouse is all about **getting answers** to business questions, in the form of **reports**.

Reports must communicate pertinent information clearly and concisely.

Good reporting is imperative: Even the best schema design cannot guarantee success if answers are not delivered with useful reports.

Three ways to **present** information.

Traditional reports.

Pivot tables.

Charts.

There are several kinds of **reporting tools** on the market.

REPORTING TOOLS



SIMPLE REPORTS WITH SQL

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

-	Brand	Product	Revenue (€)	Margin (€)	Margin% (%)	
	B1	P1	2100	273	13	
	R2	P3 P4	15300	1 803	12	
	DZ	P5 P6	22 500 48 300	2 196 4 496	10 9	
-					Slice	
SELEC	Г	Brand, Prod SUM(Margii ROUND(100	luct, SUM(F n) AS Marg 0*SUM(Mar	levenu jin, gin)/SUM	AS Revenue	e, AS Margin
FROM WHERE GROUP	BY	Sales YEAR(Date Brand, Prod) = 2009 luct	R	ollup & dri	ill-down
ORDER	Вү	Brand, Prod	luct;] Pivotir	Iq	

AIRLINE COMPANIES: DATA ANALYSIS

by company name (or type), by class, by departure time City (time, day, month, year) CityPK CityName Number of unoccupied seats Country in a given class and year, Continent by flight code, by company name, by class, by departure (destination) city (coun-FlightClassSeats try, continent). DepartureTime DepartureTimeFK Company CompanyFK DepartureTimePK Number of unoccupied seats DepartureCityFK **Company PK** Time and revenue of the Alitalia DestinationCityFK CompanyName Day UnoccupiedSeats company, by year, by month, Month Type Revenue Year by destination country. Class << DD> FlightCode << DD>

SELECT FlightCode, CompanyName, Class, Time, SUM(UnoccupiedSeats) As TotalUnoccupiedSeats
 FROM FlightClassSeats f, DepartureTime t, Company c
 WHERE f.DepartureTimeFK = t.DepartureTimePK AND f.CompanyFK = c.CompanyPK and year = 2015
 GROUP BY FlightCode, CompanyName, Class, Time,

Cube, A. Albano



Requirements analysis

Number of unoccupied seats in a given year, by flight code,

AIRLINE COMPANIES: DATA ANALYSIS

City CityPK CityName Country Continent FlightClassSeats DepartureTime DepartureTimeFK Company CompanyFK DepartureTimePK DepartureCityFK **Company PK** Time DestinationCityFK CompanyName Day UnoccupiedSeats Month Type Revenue Year Class << DD> FlightCode << DD>

Requirements analysis

Number of unoccupied seats in a given year, by flight code, by company name (or type), by class, by departure time (time, day, month, year)

Number of unoccupied seats in a given class and year, by flight code, by company name, by class, by departure (destination) city (country, continent).

Number of unoccupied seats and revenue of the Alitalia company, by year, by month, by destination country.

- **SELECT** FlightCode, CompanyName, Class, City, SUM(UnoccupiedSeats) As TotalUnoccupiedSeats **FROM** FlightClassSeats f, DepartureTime t, City c
- WHERE f.DepartureTimeFK = t.DepartureTimePK AND f.DepartureCityFK = c.CityPK AND Class='Business' AND year = 2015

```
GROUP BY FlightCode, CompanyName, Class, City
```

SELECT year, month, country, SUM(UnoccupiedSeats) As TotalUnoccupiedSeats,

SUM(Revenue) As TotalRevenue

- **FROM** FlightClassSeats f, DepartureTime t, City c
- WHERE f.DepartureTimeFK = t.DepartureTimePK AND f.DestinationCityFK= c.CityPK AND CompanyName='Alitalia'

GROUP BY year, month, country

SIMPLE REPORTS WITH SUBTOTALS

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

Margin by Brand and by Product Year 2009					
Brand	Product	Revenue (€)	Margin (€)	Margin% (%)	
B1	P1 P2 P3	2100 3720	273 624 1 803	13 17 12	
B1	Total	21 120	2700	13	
B2	P4 P5 P6	12 600 22 500 48 300	756 2 196 4 496	6 10 9	
B2	Total	83 400	7 448	9	
Total		104 520	10148	10	

SIMPLE REPORTS WITH SUBTOTALS IN SQL

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

	Margin by Brand and by Product Year 2009					
Brand	Product	Revenue (€)	Margin (€)	Margin% (%)		
B1	P1 P2 P3	2100 3720 15300	273 624 1 803	13 17 12		
B1	Total	21 120	2700	13		
B2	P4 P5 P6	12 600 22 500 48 300	756 2 196 4 496	6 10 9		
B2	Total	83 400	7 448	9		
Total		104 520	10148	10		

SQL: OPERATOR ROLLUP

GROUP BY ROLLUP(A,B)

Important the (attributes order) Semantics: Union of 3 groupings:

(A,B)(A) subtotals() totals

ROLLUP compute one path through lattice

MySQL Syntax GROUP BY A, B WITH ROLLUP



SIMPLE REPORTS WITH SUBTOTALS: ROLLUP



SELECT	Brand, Product, SUM(Revenue) AS Revenue,
	SUM(Margin) AS Margin,
	ROUND(100*SUM(Margin)/SUM(Revenue)) AS Margin%
FROM	Sales
WHERE	YEAR (Date) = 2009
GROUP BY	ROLLUP (Brand, Product)
ORDER BY	Brand, Product;

SIMPLE REPORTS WITH SUBTOTALS: CROSS-TABULATION

		Store				Margin by Brand and by Product			t
Product	S1	S2	S 3	Total					
P1	300	500	50 400	850 480	Brand	Product	Revenue (€)	Margin (€)	Margin% (%)
Total	330	550	4 50	1330	B1	P1 P2	2 100 3 720	273 624	13 17
					Total B1	P3	15 300 21 120	1 803 2 7 00	12 13
					B2	P4 P5	12 600 22 500	756 2196	6 10
					Total B2	Рб	48 300 83 400	4 496 7 448	9 9
						Total P1 Total P2	2 100 3 720	273 624	13 17
						Total P3 Total P4 Total P5	12 600 22 500	756 2196	12 6 10
						Total P6	48 300	4 496	9
					Total		104 520	10148	10

SQL: OPERATOR CUBE

GROUP BY CUBE(A,B)

NOT AVAILABLE IN MYSQL

Important: the (attributes order) doesn't matter Semantics: Union of 4 groupings:

CUBE compute a sub-lattice



SIMPLE REPORTS WITH SUBTOTALS: CUBE



MODERATELY DIFFICULT REPORTS WITH COMPARISON BETWEEN COLUMNS (VARIANCE REPORT)



Delta = 100 × (Revenue2009 - Revenue2008)/Revenue2009

A product may have been sold in one year, but not in the other !

JOIN

 A
 B

 1
 a

 2
 b

S		
A	С	
1	×	
2	у	

SELECT * FROM R NATURAL JOIN S;

A	В	С
1	۵	×
2	b	У

R

S

A	В	
1	۵	
2	Ь	
3	с	

A	С	
1	×	
З	у	
5	z	

SELECT * FROM R NATURAL JOIN S;

A	В	С
1	a	×
3	С	У

JOIN



Α

1

2

3



В	A	
۵	1	
Ь	3	
с	5	

S

С

X

y

Ζ

SELECT * FROM R NA S;

R NATURAL FULL JOIN

A	В	С
1	۵	×
2	b	
3	с	у
5		z

SELECT * FROM R FULL JOIN S ON R.A = S.A;

SOLUTION USING VIEWS	Comparison between Revenue by Brand and by Product 2009 – 2008						
	Brand	Product	Revenue (€) 2009	Revenue (€) 2008	Delta (%)		
CREATE VIEW VRevenue09 AS SELECT Brand, Product, SUM(Revenue) AS Revenue2009	B1 B2	P1 P2 P3 P4 P5 P6	2 100 3 720 15 300 12 600 22 500 48 300	13 560 23 640 20 340 1 440 2 100	-546 -535 -33 89 91 100		
FROMSalesWHERE Year(Data) = 2009GROUP BYBrand, Product;							
CREATE VIEW VRevenue08 AS							

SELECT VRevenue09.Brand AS Brand, VRevenue09.Product AS Product, Revenue2009, Revenue2008, CASE
 WHEN Revenue2009 IS NULL THEN -100
 WHEN Revenue2008 IS NULL THEN 100
 ELSE ROUND(100*(Revenue2009 - Revenue2008)/Revenue2009) END AS Delta
 FROM VRevenue09 FULL JOIN VRevenue08 USING(Brand, Product)
 ORDER BY Brand, Product

SELECT Brand, Product, SUM(Revenue) **AS** Revenue2008

WHERE Year(Data) = 2008

FROM

Sales

GROUP BY Brand, Product;

SOLUTION USING 'WITH' CLAUSE



EXERCISE: MODERATELY DIFFICULT REPORTS WITH COMPARISON ACROSS AGGREGATION LEVELS

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

Revenue by Brand and Product January 2008							
Brand	Product	Revenue (€)	Percent of Brand Revenue	Percent of Total Revenue			
M1	P1 P2	175,000 96,000	45% 25%	21% 12%			
M1	All products	385,000	100%	47%			
M2	P4 P5 P6 P7	102,400 96,200 124,000 120,000	23% 22% 28% 27%	12% 12% 15% 14%			
M2	All products	442,600	100%	53%			
All brands		827,000		100%			

VERY DIFFICULT REPORTS WITHOUT ANALYTIC SQL: RUNNING TOTALS

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

Product P1 Revenue by Quarter and Month Year 2009								
Quarter	Month	Revenue (€)	Revenue QtoD (€)	Revenue YtoD (€)				
Q1	January	16 500	16500	16 500				
Q1	February	14 220	30720	30 720				
Q1	March	27 480	58200	58 200				
Q2	April	7 920	7 920	66 120				
Q2	May	1 200	9 120	67 320				
Q2	June	1 260	10 380	68 580				
Q3	July	5 400	5 400	73 980				
Q3	August	11 730	17 130	85 710				
Q3	September	10 860	27 990	96 570				
Q4 Q4 Q4	October November December	5 850 2 100	5 850 7 950	102 420 104 520				

VERY DIFFICULT REPORTS WITHOUT ANALYTIC SQL: RANK

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

Revenues and Ranks in the 2009 by Region and by Product								
Region	Product	Total Revenue	Product Rank by Region	Product Rank Global				
Lazio	P3	2880	3	4				
	P2	960	5	8				
	P4	2700	4	5				
	P1	480	6	10				
	P5	4800	2	2				
Toscana	P6	11 400	1	1				
	P1	120	6	12				
	P6	3 600	1	3				
	P3	1 800	2	6				
	P5	1 500	3	7				
	P4	900	4	9				
	P2	240	5	11				

Which are the **best 5** products sold in Toscana?

VERY DIFFICULT REPORTS WITHOUT ANALYTIC SQL

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

We want to partition the customers into four groups:

- Top5%, with 5% of customers with the highest amount of revenues.
- Next15%, with 15% of other customers with the highest amount of revenues.
- Middle30%, with 30% of other customers with the highest amount of revenues.
- Bottom 50%, with 50 % of the customers with the lowest amount of revenues.
- For each customer group we want to know their number, and the percentage
- of the sum of their revenues compared to total revenue of all sales.

Group	Number of customers	Percent of total revenue
Top5%	1	20
Next15%	3	50
Middle30%	6	20
Bottom50%	10	10

VERY DIFFICULT REPORTS WITHOUT ANALYTIC SQL

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)



Monthly Total Revenue



Moving Average Monthly Total Revenue (Window 3 or 5)



Syntax

SELECT Select Attributes (S_A) , Select Aggregation Functions (S_{AF}) ,

FROMFact table (F) and a dimension table (D1)WHEREWhere condition (W_C) GROUP BYGrouping Attributes (G_A) HAVINGHaving condition (H_C) with aggregation functions (H_{AF}) ORDER BYSorting attributes (O_A) ;

Intuition: Partition By



Intuition: without Partition By



ANALYTIC SQL	SELECT	Select Attributes (S_A), Select Aggregation Functions (S_{AF}), Analytic Function (A_F) OVER([PARTITION BY <attribute list="">]</attribute>
Execution order	FROM	[ORDER BY <sort attribute="" list=""> [<window clause="">]]) Fact table (F) and a dimension table (D1)</window></sort>
ORDER BY OA	WHERE GROUP BY HAVING	Where condition (W_C) Grouping Attributes (G_A) Having condition (H_C) with aggregation functions (H_{AF})
SELECT S_A , S_{AF} ,	ORDER BY	Sorting attributes (O_A) ;

 A_F OVER (...)

HAVING H_C

GROUP BY G_A

WHERE W_C

FROM F, D1

RANK

SELECT Customer, Product, SUM(Revenue) AS TotalRev,
RANK () OVER (ORDER BY SUM(Revenue)) AS Rank
FROM Sales WHERE Customer IN ('C1', 'C2')
GROUP BY Customer, Product ORDER BY TotalRev DESC;

Customer	Product	TotalRev	Rank
C1	P1	1100	7
C1	Р3	1000	6
C2	P1	1000	5
C2	P2	900	4
C2	P4	800	3
C1	P2	200	2
C2	P3	200	1

RANK WITH PARTITIONS

SELECT Customer, Product, SUM(Revenue) AS TotalRevenue,

RANK () OVER (PARTITION BY Customer

ORDER BY SUM(Revenue) DESC) AS Rank

FROM Sales WHERE Customer IN ('C1', 'C2')

GROUP BY Customer, Product;

Customer	Product	TotalRev	Rank
C1	P1	1100	1
C1	Р3	1000	2
C1	P2	200	3
C2	P1	1000	1
C2	P2	900	2
C2	P4	800	3
C2	P3	200	4

RANK vs DENSE_RANK vs ROW_NUMBER

<RankFunction>() OVER([PARTITION BY <attribute list>] ORDER BY <sort attribute list>) [AS Ide]

- Consider the values in the ascending order
 (10; 20; 20; 30; 30; 40)
- RANK() of a value is 1 + the number of values that strictly precedes it
 ranks (1; 2; 2; 4; 4; 6)
- DENSE_RANK() of a value is 1 + the number of distinct values that precedes it
 - dense ranks (1; 2; 2; 3; 3; 4)
- PERCENT_RANK() is (RANK() 1) / (TotalRows 1)
 - percent ranks (0; 0.2; 0.2; 0.6; 0.6; 1)
- ROW_NUMBER() is the row number
 - row numbers (1; 2; 3; 4; 5; 6)
- CUME_DIST() is ROW_NUMBER() / TotalRows
 - cumulative distribution (0.16; 0.33; 0.5; 0.67; 0.83; 1)
- NTILE(3) is the tertile of the value (3 is a parameter, can be any integer)
 - tertiles (1; 1; 2; 2; 3; 3)

OTHER ANALYTIC FUNCTIONS

COUNT(), SUM(), AVG(), MIN(), MAX() ... and all standard aggregates

Sales(Brand, Product, Revenue)

Brand	Product	prodRevenue	PctOverBrand	PctOverTot	
B1	P1	40	40%	20%	
B1	P2	60	60%	30%	
B2	P3	20	20%	10%	
B2	P4	80	80%	40%	

WITH s AS (SELECT Brand, Product, SUM(Revenue) AS prodRevenue

FROM sales

GROUP BY Brand, Product)

SELECT Brand, Product, prodRevenue,

100 * prodRevenue / SUM(prodRevenue) OVER(PARTITION BY Brand) AS PctOverBrand,

100 * prodRevenue / SUM(prodRevenue) OVER() AS PctOverTot

FROM s

OTHER ANALYTIC FUNCTIONS

- LAG(attribute, offset, default) and LEAD(attribute, offset, default)
 - The value of attribute in offset rows before (LAG) or after (LEAD)

SELECT Store, Year, TotalRev,

ORDER BY Store, Year

LEAD(TotalRev, 1, 0) OVER(PARTITION BY Store ORDER BY Year DESC) **AS** PrevRev, **FROM** TotalSales

> TotalRev PrevRev Store Year **S1** 1000 1100 2015 200 **S**1 1000 2014 51 0 2013 200 900 **S**2 1000 2015 800 **S**2 2014 900 200 800 **S**2 2013 0 52 200 2012

WINDOWING

```
<AggregateFunction>(<expr>)
OVER(
[PARTITION BY <attribute list>]
[ORDER BY <sort attribute list>
[<ROWS or RANGE> <window size specification>]]
) [ AS Ide ]
```

Windowing functions are used to compute cumulative, moving and centered aggregates.

Window functions add a value to each row that depends on the other rows in the window.

```
Examples of window specifications:
```

ROWS UNBOUNDED PRECEDING. The window begin with the first record of the partition and ends with the current record.

ROWS BETWEEN ... PRECEDING AND ... FOLLOWING. The window include all records that fall within the given offset.

WINDOWING EXAMPLE

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

Product P1 Revenue by Quarter and Month Year 2009								
Quarter	Month	Revenue (€)	Revenue QtoD (€)	Revenue YtoD (€)				
Q1	January	16 500	16500	16 500				
Q1	February	14 220	30720	30 720				
Q1	March	27 480	58200	58 200				
Q2	April	7 920	7 920	66 120				
Q2	May	1 200	9 120	67 320				
Q2	June	1 260	10 380	68 580				
Q3	July	5 400	5 400	73 980				
Q3	August	11 730	17 130	85 710				
Q3	September	10 860	27 990	96 570				
Q4 Q4 Q4	October November December	5 850 2 100	5 850 7 950	102 420 104 520				

WINDOWING EXAMPLE

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Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

Product P1 Revenue by Quarter and Month Year 2009							
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Q2	May	1 200	9120	67 320			
Q2	June	1 260	10 380	68 580			
Q3	July	5 400	5 400	73 980			
Q3	August	11730	17 130	85710			
Q3	September	10860	27 990	96 570			
Q4	October	5 850	5 850	102 420			
Q4	November	2100	7 950	104 520			
Q4	December			38			

·

EXAMPLE

Sales(Customer, Product, Brand, Date, City, Region, Area, Quantity, Revenue, Margin)

A moving average of total revenue, with a moving window of 3 months, by month.

SELECT MONTH(Date) AS Month

FROM Sales GROUP BY MONTH(Date) ORDER BY Month;

Result visualization in Oracle...

ANALYTIC FUNCTIONS IN PENTAHO DATA INTEGRATION

	II gro	up By								Ŋ	
		Step name Converted									
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Cube A Albano				(?) He	lp			OK Cancel			
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OR CONNECT TO SQL SERVER 2014 ON KDD.DI.UNIPI.IT LOGIN: sobigdata PWD: pisa

		Database Connection	abase Connection X	
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₩. Table input		Pooling Clustering	FoodMart su SQL Server Connection Type: MS Access MS SQL Server MS SQL Server (Native) MaxDB (SAP DB) MonetDB MySQL Native Mondrian Neoview Netezza OpenERP Server Oracle RDB Palo MOLAP Server Pentaho Data Services Access:	Settings Host Name: kdd.di.unipi.it Database Name: foodmart Instance Name: Port Number: 1433 User Name: sobigdata Password: ••••
Step name Connection	Table input 2 sql Edit	New Wizard	ODBC JNDI	Use Integrated Security Use to Separate Schema and Table
SQL	Get SQL	select statement		
SELECT store_id, customer_id, from sales_fact group by store_id, customer_i	rank() over (order by sum(store_sales)) d	~ 🗸	Prova ta delle featu Esplor	OK Cancel
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Line 1 Column 52				
Enable lazy conversion				
Replace variables in script?				
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() Help	OK Preview Cancel			41

SQL is not select-from-where only.

Grouping and aggregation is a major part of SQL.

SQL has been extended for OLAP operations, because of intensive data warehouse applications during the last decade.

Make sure you understand SQL. It is much more than syntax.

Open Lab

• Redo exercises on ETL using SQL queries instead